

Questions and answers - Call for Proposals “Partnering with Climate KIC on the Adaptation & Resilience ClimAccelerator in Tanzania 2026–2027”

July 8th, 2026

1. Templates: Are there specific templates or formats required for proposal submission?

Yes. Please refer to the “How to apply” section in the page dedicated to the Call for Proposals on Climate KIC website (access through the following link: <https://bit.ly/4eWJRqO>).

2. Templates: I am unable to locate the templates (Technical Proposal and Budget)

The templates can be downloaded from the page dedicated to the Call for Proposals on Climate KIC website, in the section “How to apply”. Please find the page on the website through the following link: <https://bit.ly/4eWJRqO>

3. Templates: What are the exact submission requirements for the technical and budget templates?

The Technical Proposal must be submitted in PDF or Word format, while the Budget Template must be submitted in Excel format.

The page limits for the Technical Proposal are indicated within each section of the template. Both the Technical Proposal and the Budget Template must be uploaded in the dedicated "5. Upload documents" section of the application form.

4. Eligibility: As a registered local NGO, are there any additional requirements we should be aware of?

Please refer to the “6. Eligibility Criteria for Delivery Partners” section in the Call for Proposals document.

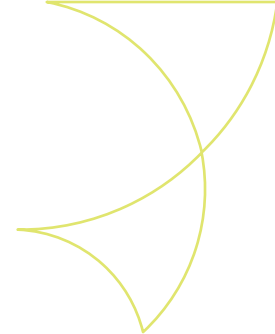
5. Eligibility: We are considering either submitting through a newly established legal entity registered in Tanzania or partnering with an existing innovation hub. Would a newly created legal entity be eligible, or would you require an organization with an established track record and audited financial statements?

Among the assessment criteria, proposals are evaluated on the organization's track record with startups and experience in the relevant thematic areas. A newly established entity would have no history against which to assess these criteria. In addition, shortlisted applicants also undergo a due diligence process which includes an assessment of the organization's financial stability, typically based on audited financial statements, and again, not something a newly formed entity would have available. For these reasons, we recommend applying through an organization with an established track record (for example, an existing innovation hub), rather than a newly created legal entity.

6. Eligibility: Does previous engagement with Climate KIC affect eligibility to apply for this Call for Proposals?"

Previous engagement history with Climate KIC has no bearing on the outcome of this process, which is evaluated strictly on the merits of each proposal against the tender requirements. All parties are encouraged to apply. Where relevant, factors such as prior employment with Climate KIC, potential





conflicts of interest, or risk of double funding will be assessed and managed in accordance with our standard policies, should they arise during the process.

7. Thematic tracks: What is your focus for the call? What is your target or the area of interest?

Please refer to the “3.1 Thematic Tracks” section in the Call for Proposals document.

8. Thematic tracks: Do we need to show experience in all 3 thematic areas, or strong expertise in 1 or 2, enough? Is there a need to focus on all or 1 of the thematic areas?

Applicants may demonstrate expertise in one, two, or all three thematic areas. There is no requirement to have experience across all three tracks, nor to focus on all of them.

9. Budget: Could you provide more details on allowable costs under the USD 100,000 budget?

Please refer to the “Info” sheet inside the Budget template (Excel). The sheet contains the eligible and ineligible costs related to the budget.

10. Budget: Are there any particular costs that are excluded from the delivery fee? (Any budget restrictions?)

Please refer to the “Info” sheet inside the Budget template (Excel). The sheet contains the eligible and ineligible costs related to the budget.

11. Budget: While completing the application, we noticed that the budget template (“A&R ClimAccelerator Tanzania 2026–2027 | Budget Template”), Sheet 2, Item 7, contains the instruction: “All items in the ‘Other Costs’ section must include a justification in the Notes column.” However, we have been unable to locate the Notes column referred to in this instruction. We would be grateful if you could kindly clarify where this information should be entered or advise whether an updated budget template is available.

This information and details on it can be inserted in the budget template, inside the “Budget” sheet, under the “Other programme costs” sub-rows, column A.

12. Grant budget: Should the proposal include a detailed allocation of the €95,000 grant budget (for example, the amount allocated per startup), or will this be defined later during the co-design phase?

Please already insert the details of the grant budget allocation using the budget template. You can insert them inside the “Budget” sheet, under the “Direct prizes/grants to participants” sub-rows.

13. Timeline: What is the expected start date and duration of the implementation period?

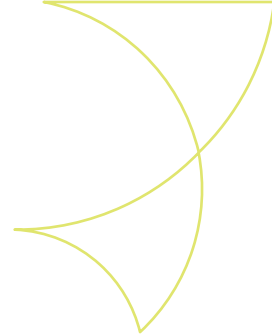
Please refer to the “8. Indicative Timeline” section in the Call for Proposals document.

14. Selection Criteria: What are the key evaluation criteria used to assess proposals?

Please refer to the “11. Assessment Criteria” section in the Call for Proposals document.

15. Selection Criteria: Which scoring area carries the most weight in the proposal?





Please refer to the “11. Assessment Criteria” section in the Call for Proposals document.

16. Number of startups: The Terms of Reference mention both 6–8 startups and more than 10 startups. Could you clarify the expected cohort size?

The programme aims to support at least 9 startups. This figure supersedes the ranges mentioned elsewhere in the Terms of Reference. The final cohort size will depend on the quality and focus of the applications received, and Climate KIC will adapt selection accordingly to ensure the strongest and most impactful startups - from an adaptation and resilience perspective - are chosen.

17. Would Climate KIC disburse the grants directly, or would this be the responsibility of the local delivery partner?

The €95,000 grant budget is allocated for direct grants to startups and solution deployment. The selected delivery partner will support grant allocation and disbursement, alongside coordination, monitoring, and reporting - all subject to Climate KIC's requirements. The exact disbursement mechanism (e.g., whether funds are transferred via the delivery partner or directly by Climate KIC to startups) will be confirmed during contracting with the selected partner.

18. What exactly counts as direct grant vs. solution deployment support?

Please refer to the “Component 7: Direct Grants and Solution Deployment” section in the Call for Proposals document.

Direct grants refer to the financial support provided directly to selected start-ups, in accordance with Climate KIC's requirements.

Solution deployment support refers to the non-financial activities carried out by the delivery partner to facilitate and oversee the implementation of those grants. This includes documentation of start-up deployment plans, monitoring of grant use, support to start-ups in testing or deploying their solutions with communities, documentation of deployment results, and financial and narrative reporting support on grant use. In short: the grant is the funding itself, while deployment support covers the coordination, oversight, and reporting activities around how that funding is used.

19. What evidence of deployment results will Climate KIC want during reporting?

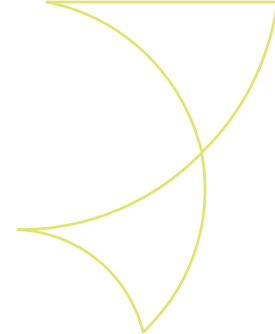
Please refer to the “Component 8: Monitoring, Evaluation, Learning and Reporting” section in the Call for Proposals document.

20. What controls, reporting, and documentation will be needed for the 95,000 euro startup grants budget?

The selected delivery partner will be responsible for supporting the coordination and reporting linked to the grants budget, subject to Climate KIC's requirements. Specific deliverables include:

- Grant allocation and disbursement support, in line with Climate KIC's requirements
- Proof of payment for grants disbursed to startups
- Documentation of each startup's deployment plan
- Support to startups in testing or deploying their solutions with communities





- Documentation of deployment results

The partner selected will undergo a due diligence process before any agreement is signed. As part of this process, the partner will be required to provide supporting documentation and demonstrate that appropriate financial controls, reporting, and documentation systems are in place to manage the €95,000 startup grants budget.

The detailed control framework (e.g., disbursement conditions, audit requirements) will be defined jointly with Climate KIC during the inception/contracting phase with the selected partner.

21. What kind of adaptation evidence brief will the climate KIC expert expect from us?

The Call for Proposals specifies that the Adaptation Evidence Brief should be a concise, two-page document that includes quantified benefits and metrics related to risk reduction or avoided losses. In line with the broader objectives of Phase C, the brief should clearly articulate: the climate problem the startup addresses, how its solution reduces risk or builds resilience, who the beneficiaries are, what evidence exists from community or user testing, and how these outcomes translate into quantifiable risk-reduction or avoided-loss metrics.

22. For the climate innovation expo and investor field trip, should we propose a full delivery plan or just coordination support?

For the Climate Innovation Expo, applicants should propose a full delivery plan. For the Investor Field Trip, there is no fixed expectation on scope: applicants are encouraged to propose the approach they consider most effective and feasible given their capacity and resources. Please describe your approach to both under the relevant section of the Technical Proposal Template ("Your approach to the Climate Innovation Expo and Investor Field Trip").

