

Partnering with EIT Climate-KIC on the Climate Accelerator: Call for Expression of Interest

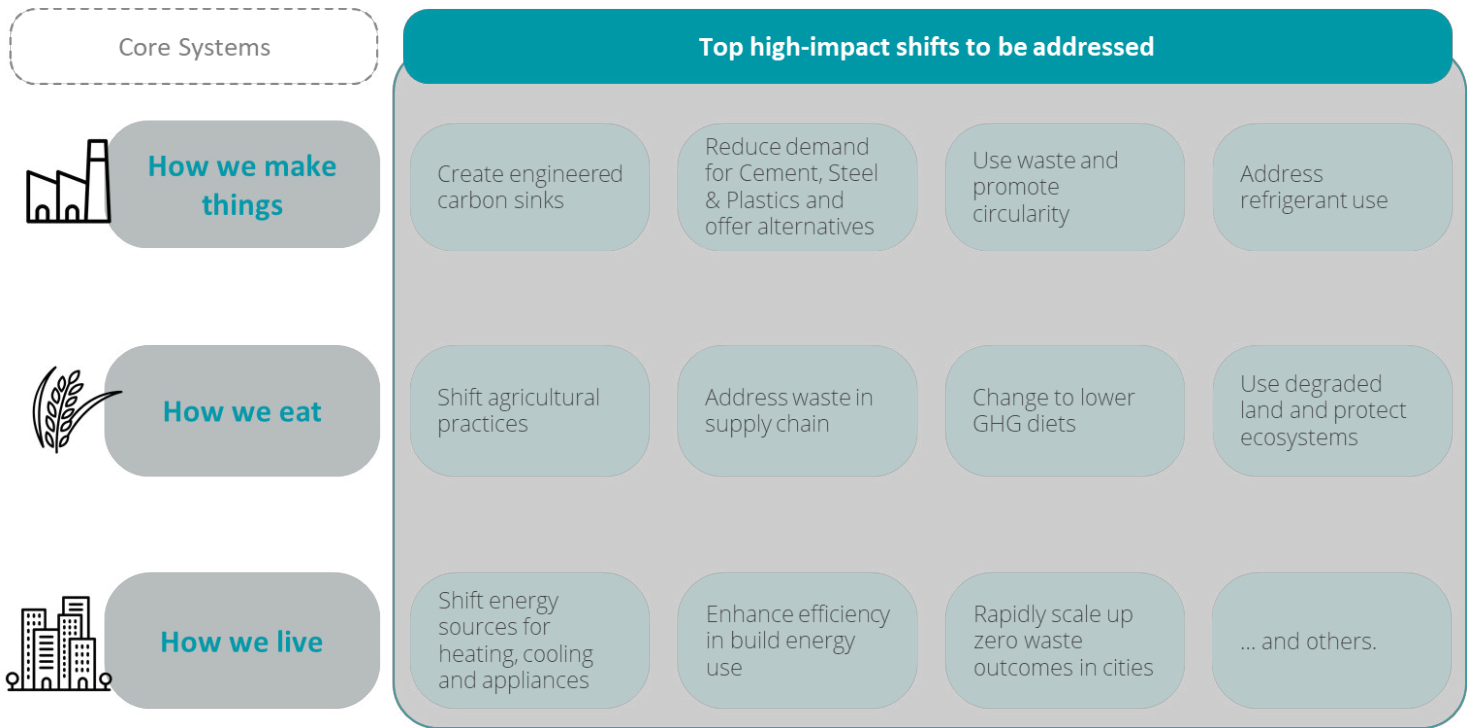
We are looking for new EIT Climate-KIC partners to collaborate with us on the European ClimAccelerator programme. The Expression of Interest phase for potential ClimAccelerator Organisers is now open until 14 July, 20:00 CEST.

ClimAccelerator is a global programme for start-ups to innovate, catalyse and scale the potential of their climate solutions. We are turning cleantech start-ups into successful businesses and harnessing the power of human ingenuity to drive rapid impact and unlock a net-zero, resilient future for all.

Over the past 10 years, the accelerator programme powered by EIT Climate-KIC has been a major climate innovation solution provider for more than 2,000 start-ups, with access to resources, tools, mentoring and networks. We're scaling the globe to break new ground in carbon reduction, adaptation and resilience, and more.

Are you ready to take on the challenge of climate change?

At EIT Climate KIC, we are determined to tackle this global issue head-on. We have identified high-impact shifts across **three** core systems that contribute to a staggering 70 per cent of global greenhouse gas (GHG) emissions. By addressing these systems, we can pave the way for a sustainable and resilient future.



Partnering with us is not just about facilitating linkages, but about building products that grow into successful solutions. Whether you are looking for solutions to transform your industry, access to investment opportunities, or ways to promote your brand and scale the impact of your grants, partnering with ClimAccelerator offers opportunities with measurable climate impact.

Once start-ups have successfully completed the programme, EIT Climate-KIC invests in the most promising climate companies that can demonstrate the highest impact potential. We offer select Stage 2 ClimAccelerator start-ups in Europe support services in exchange for future equity.

Impact as a measurement for success

Programme Benefits

- **Tailored Tools:** Our open-sourced Operating System provides everything you need to successfully run your own ClimAccelerator, including management tools, content, coaching and mentoring networks, and more.
- **Climate Impact:** We've developed a Climate Impact Framework that presents climate impact indicators alongside financial key performance indicators, allowing start-ups to assess and validate the credibility and business potential.
- **Financial Support:** We offer access to exclusive funding and investment opportunities and many ClimAccelerators are eligible for grant funding from external sponsors.
- **Global Network:** Join the EIT Climate-KIC Community of 400+ organisations across the globe working to drive a net-zero carbon transition.

Voluntary Revenue Share

To support Organisers around the world in running ClimAccelerators requires significant resources. EIT Climate-KIC is responsible for acquiring these resources, and needs help from the community of ClimAccelerator Organisers. In close cooperation with Organisers, we have designed the following mechanism.

A strongly-encouraged-yet-voluntary revenue share:

- For annual program turnover (excluding startup grants) of below €25.000, the revenue share is 0
- For annual program turnover (excluding startup grants) between €25.000 and €50.000, the revenue share is €2.500.
- For annual program turnover (excluding startup grants) between €50.000 and €100'000, the revenue share is €5.000.
- For annual program turnover (excluding startup grants) above €100.000, the revenue share is €7.500.
- The voluntary invoice will be sent early in the programme based on the end-of-year reporting of ClimAccelerator Organiser.

- ClimAccelerator Organiser commits to respond whether they intent to pay the contribution or not.

In other cases, such as joint fundraising efforts, tailor-made agreements by EIT Climate-KIC and ClimAccelerator Organiser can be made.

Climate SAFE Agreement

The Climate-SAFE is the 50.000 EUR equity-as-a-service investment introduced in 2021 that is made up of additional services package provided by the Climate-KIC team to support the startups once they have graduated from the ClimAccelerator programme. Currently 94 startups have signed the Climate-SAFE. Once every quarter EIT Climate-KIC will provide Climate-SAFE workshop to European ClimAccelerator organisers.

The startups receive:

- Carbon Impact Forecasting, Modelling and Validation
- Access to ClimateHIVE community
- Fundraising support & connections to Climate-KIC investor network
- Commercialisation Opportunities
- EU Policy & Affairs support
- A dedicated portfolio manager
- Possibility of additional investment from the 1,5 Seed Fund

Evaluation criteria:

Section	Compulsory	Score	Threshold
Excellence: Clarity and pertinence of the objectives, and the extent to which the proposed work is ambitious, and goes beyond the state-of-the-art.	Yes	6	3

Impact: Credibility of the pathways to achieve the expected outcomes and impacts.	Yes	6	3
Uniqueness. The specific added value of the programme.	Yes	6	3
Climate-KIC portfolio strategic fit and compliance with the financial sustainability principles and knowledge triangle integration. EIT CLIMATE-KIC STRATEGIC AGENDA 2021-2027	Yes	6	3

6 = Excellent

5 = Very Good

4 = Good

3 = Average

2 = Subpar

1 = Unacceptable / Veto

How to get involved

Our goal is to enable Entrepreneurship Support Organisations to run ClimAccelerators effectively. Together, we can work as a collective of actors that will build on the operating system and catalyse entrepreneurship to tackle climate change. We would love to work with new as well as existing Entrepreneurship Support Organisations to bring climate entrepreneurship to the necessary scale.

With the support of Organisers, we run theme-based ClimAccelerators in local contexts around specific European countries. These programmes are delivered successfully and autonomously using our open-sourced, proven methodology, shaped over 10+ years of experience.

Further details on how we operate and support you, can be found in this Welcome Package for potential ClimAccelerator Organisers [here](#)

Themed Accelerator

Our mission is to establish unparalleled prominence by building the world's foremost Climate Accelerator(s) dedicated to these specific thematic areas:

Agri-Food

The agri-food sector faces pressing needs in the face of climate change. It requires adaptation measures to mitigate the impacts of rising temperatures, extreme weather events, and shifting precipitation patterns on crop yields and food production. By 2050, the vision is a climate-resilient and sustainable sector with climate-smart agriculture, circular economy principles, renewable energy integration, and resilient food systems.

Circular Economy (CE)

A transformative world of industrial circularity is needed. With a CE industrial green-deal theme on cutting-edge technologies and strategies/concepts that optimize the use of resources, reduce or eliminate waste, and foster circular supply chains. We are looking for Entrepreneurship Support Organisations that accelerate collaborative projects that drive regenerative solutions and shape the future of industrial production.

Urban Sustainable Cities

European cities need to drastically cut down greenhouse gas emissions through climate action to achieve 'climate neutrality', one of the biggest challenges our societies face today. We are looking for Entrepreneurship Support Organisations that can accelerate innovative technologies and practices to enable cities to achieve ambitious carbon neutrality goals while enhancing economic growth. Collaborate with industry pioneers, policymakers, and sustainability experts to drive systemic changes in urban infrastructure, energy systems, and transportation, shaping a sustainable and thriving future for our cities.

In addition to the above, applicants must operate within one of the below countries:

- The Member States (MS) of the European Union (EU) including their outermost regions.
- Third countries associated to Horizon Europe. (the detailed list can be found [here](#))

NEXT STEPS

If you would like to collaborate with us, the Expression of Interest phase is open, and we invite you to send us your proposal by **14 July, 20:00 CEST**.

Please apply by clicking the link below:

<https://forms.office.com/e/GwkvGDQwnf>

Additionally, we have two info sessions for questions on the European ClimAccelerator coming up:

- 20 June, 13:00-14:00 CEST - Register [here](#)
- 3 July, 13:00-14:00 CEST - Register [here](#)

Further questions?

Please contact our team at: climaccelerator@climate-kic.org

We are looking forward to receiving your questions, comments and proposals, and working together to foster entrepreneurship and acceleration for climate impact and systems transformation at scale.