

Procurement Advertisement

Contract Details	
Title	Fundraising coordination and support services for the Systemic Climate Action Collaborative initiative
Short description	Climate-KIC is looking to procure fundraising coordination and support services, to help us further develop and activate a robust pipeline of prospective major donors for the Systemic Climate Action Collaborative initiative.
Proposed type of contract	One-off Agreement
Type of process	Request for Proposal
Legal entity	Climate-KIC Holding B.V.
Contract duration	6 months plus option to renew for a further 3-6 months at EIT Climate- KIC's discretion.
Brief summary of goods/services to be provided	 EIT Climate-KIC are requesting quotation for the following fundraising and support services: Research and Analysis: Systematic identification, evaluation, and prioritization of potential high-net-worth individuals and institutional donor opportunities through various research platforms, with a clear focus on uncovering individuals and institutional funders that align with Climate-KIC's mission as well as its Systemic Climate Action Collaborative initiative. Funder landscape analysis of comparable organizations that currently compete or aspire to compete with Climate-KIC for philanthropic investment. Evaluation of Climate-KIC's existing relationships with funders and strategic partners. Expert knowledge of the philanthropic landscape and general research on donors and their interests to identify prospects.
	 Pipeline and Project Management: Support on the creation and management of a growing pipeline of funding prospects. Development of a process to oversee the implementation of an action plan/system to ensure the Climate-KIC team is maximizing our time spent on fundraising efforts.



•	Developing metrics and dashboards for tracking and reporting progress and share progress with Climate-KIC leaders and stakeholders regularly.
Comn	nunications: Advising on the creation of a donor stewardship and communication plans.

Timeline		
Receipt of	By 31st March 2023	
expressions of		
interest		
Date EIT Climate-KIC	3 rd April 2023	
will send bid		
documents		
Deadline for receipt of	14 th April 2023	
proposals	14 April 2023	
Proposal must be	6 months	
valid for	6 HIUTUIS	

Contact details to register your interest	
Contact person	Carys Boyle
Contact person's role	Chief of Staff
Email	Carys.boyle@climate-kic.org