



Route 3 Procurement Advertisement Template

Requestor Details	
Name	Susanne Pedersen
Legal Entity	Climate-KIC ApS
Job Title	Director

Contract Details	
Contract Title & Reference	Framework consultants for Business Development services
Type of Contract	Services
Short Description	Climate-KIC carries out numerous activities during each budget year which sometimes requires expertise from outside the organisation. Typically the work is short-term and to be delivered at short notice.
Contract Duration	January 1, 2019 – December 31, 2020
Details of services to be provided	<p>Services within Business Development, including:</p> <ul style="list-style-type: none"> • Proposal coordination and expert input • Support identification of market opportunities e.g.: financing, seeking partners and/or complementary competences • Identify opportunities for events and activities where Climate-KIC, our partners and relevant stakeholders can interact in creating value through solutions to climate challenges. • Present Climate-KIC to potential partners and funders, articulating clear and compelling value propositions and converting interest into new business • Data assessment and analyses • Project execution and project management • Development of proposal and project execution tools and infrastructure • Marketing and branding • Graphic, branding and visualization work • Planning, coordination, execution (including facilitation and coaching) and reporting on meetings, workshop and sales meeting

Timescales	
Deadline for receipt of Expressions of Interest	November 30, 2018
Deadline for receipt of proposals	December 07, 2018
Proposal must be valid for	1 month

Contact Details for Expressions of Interest	
Contact Person	Niels Buchholst
Email	niels.buchholst@climate-kic.org

Approved By	Name	Date
Budget Holder	Susanne Pedersen	November 15, 2018