



Route 3 Procurement Advertisement Template

Complete this form when you are seeking to initiate a Route 3 Procurement exercise. This information will be used to advertise the opportunity on the Climate KIC website. You should allow at least 15 business days from placing your advertisement to issuing the RFP to allow suppliers time to express their interest.

Requestor Details	
Name	Dr. Tom Mitchell
Legal Entity	Climate-KIC Holding BV
Job Title	Chief Strategy Officer

Contract Details	
Contract Title & Reference	Systems Change Research and Learning
Type of Contract	Contract for Systems Change Research and Learning
Short Description	This <i>request for proposals</i> (RFP) represents a first step in initiating a research and learning partnership, and acts to seed fund a longer-term relationship. Therefore, EIT Climate-KIC is looking for an organisation, partnership or community that shares many of our values and focus on systemic change, and can help to develop insights into the question of how best to unlock systemic change for rapid decarbonisation and resilience. We expect the relationship emerging from this RFP to be sustained, and for respondents to clearly detail how benefits/value will flow both ways beyond the time-bound nature of this initial phase of work.
Contract Duration	Approximately 3-4 months
Estimated Contract Value excl. VAT (include currency)	€160,000 maximum
Details of goods/services to be provided	<p><u>Phase 1: 26 November to 31 December 2018</u></p> <p><i>(1) Review of Learning on Unlocking Systemic Change</i> Rapid landscape analysis assessing the approaches taken by entities focused on unlocking systemic change. Analysis to include:</p> <ul style="list-style-type: none"> • Theories of change • Intervention models • Activities • Capabilities • Organising Structures

	<p><i>(2) Presentation of what the appointed organisation has learned about what it takes to unlock systemic change.</i></p> <p>Deliverable: Set of organisational portraits and short synthesis paper with key observations on good practice, methodologies being used and analysis of success of application. PPT Presentation summarising learning.</p> <p><u>Phase 2: 1 January to 28 February 2019</u></p> <p><i>(1) Review of EIT Climate-KIC's approach to systemic change</i></p> <ul style="list-style-type: none"> • Interviews and documentary analysis, to develop a series of learning points and recommendations on where EIT Climate-KIC could find development gains, particularly considering: <ul style="list-style-type: none"> • Organisational structures • Capabilities • Deployment approaches in the field. <p><i>(2) Learning through case studies</i></p> <ul style="list-style-type: none"> • Identify at least two 'deep dive' case examples of efforts to unlock systemic change for decarbonisation and resilience, ideally spanning different stages of maturity and different systems. • Design and implement an 'experiential' learning approach around these case examples to interrogate the approach, capabilities, and partnership model. <p>Deliverable: Report highlighting proposals for strengthening EIT Climate-KIC's approach to unlocking systemic change.</p> <p><u>Phase 3: 1st March 2019 – 31st March 2019</u></p> <p>Work closely with EIT Climate-KIC to co-create a funding plan for a subsequent phase of the learning partnership, seeking external funding to continue working together toward a shared outcome.</p> <p>Deliverable: Co-created plan for the next phase of the Partnership.</p>

Timescales	
Deadline for receipt of Expressions of Interest	2 November 2018
Deadline for receipt of proposals	14 November 2018

Contact Details for Expressions of Interest	
Contact Person	Rachael McGuinness
Email	Rachael.McGuinness@climate-kic.org

Approved By	Name	Date
Budget Holder (6.1.2 Research and Thought Leadership)	Tom Mitchell	14/10/18