

# Climate Entrepreneurship Services

## Our Entrepreneurship Support Organisation (ESO) Offering



Licenses for Programmes & Fundraising Support



Access & Advisory towards Programmes



Capacity Development & Knowledge Exchange



Network Development & Community

### What You'll Get

#### → **Adaptable curriculum materials:**

Receive adaptable curriculum frameworks and training materials for delivery under our programme licences.

#### → **Tools:** Access tools, handbooks, learning modules and a network of experienced mentors and coaches.

#### → **Impact:** Access impact tools and guidance to help ventures articulate their climate contribution.

#### → **Community:** Be part of a global community of entrepreneurship enablers sharing insights and experience.

#### → **Peer-to-Peer Learning:** Connect with fellow organisers to share insights and practical experience.

#### → **Branding:** Align your accelerator with a globally recognised, EU-affiliated brand and become part of a larger story.

#### → **Scaling Assistance:** Opportunities to be referred into relevant Climate KIC scaling instruments.



### Community of ESOs

Join a community of **100+ ESOs** united by a **collaborative spirit**. Engage in **peer-to-peer exchanges**, sharing best practices, exploring collaboration & growth opportunities.



## ESO Success Story - Cleantech Hub



Since 2018, Cleantech Hub has grown from a single initiative into a key ESO in Latin America, driving climate innovation across Colombia and beyond.

With annual ClimateLaunchpad, ClimAccelerator, and Climathon programmes, it actively involves private sector partners and investors to boost local climate technologies.

In 2025, Cleantech Hub will expand its reach across Central America, focusing on venture growth and investment access. Its success lies in diverse income streams and close collaboration with peers to share best practices and seize new opportunities together.

### Licensed Programmes for ESOs

#### Climathon

POWERED BY: ClimateKIC

A global movement where cities and citizens co-create practical climate solutions through local challenges and collaborative action, running since 2015.

30,000 participants

1,000+ cities 600+ organisers

#### Climate Launchpad

POWERED BY: ClimateKIC

The world's largest green business ideas competition, helping early-stage founders turn climate ideas into viable ventures through training, coaching and global pitching rounds, running since 2014.

15,000 business ideas

40+ countries 5,000 startups incubated

#### ClimAccelerator

POWERED BY: ClimateKIC

A structured acceleration programme that helps climate-positive ventures grow and scale through training, investor readiness and ecosystem connections, delivered via our global ESO network since 2010.

€3.5bn+ capital raised externally

100+ programmes delivered 2,500+ startups accelerated

### Partnership options

#### Essential

- Basic advisory support
- Access to core 101 materials
- Start with one programme
- Standard Letter of Support
- Access to the ESO community

Free of charge

#### Plus

- Online advisory for your programme
- Basic fundraising guidance
- Full access to the knowledge hub
- Start with one or more programmes
- Access to the wider community
- Co-brand your programme within brand guidelines

Annual fee 2500 Euros excl. tax

#### Premium

- Tailored programme advisory
- Tailored impact ventures support
- Enhanced fundraising support & proposal exploration
- Full knowledge hub access
- Deliver multiple programmes
- Access to the wider community
- Co-brand your programme and organisation

Contact us to tailor your offer

Let's scale climate impact, together



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