

Open Innovation Platform



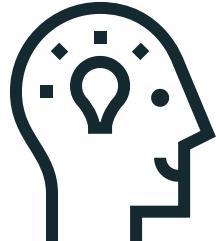
Accelerating climate innovation for your business objectives

Service Overview



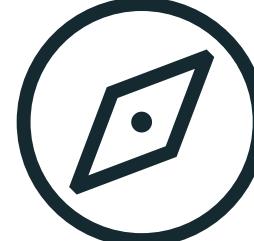
Bespoke Incubation & Acceleration Challenges

Tailored interventions aligned with your sustainability goals, delivering targeted outcomes and impact measurements.



Corporate Innovation Matchmaking

We proactively match start-up solutions to the needs of your value chain through our portfolio of innovation.



Capacity Building for Start-Ups

We equip climate start-ups with the tools & support via our global network of entrepreneurship support organisations (ESOs)

Key Benefits



Accelerate Sustainable Growth

Partner with a global network of innovators and access cutting-edge climate technologies that drive sustainable growth and operational efficiency.



Enhance Corporate Responsibility

Align your CSR and sustainability strategies with global climate goals, showcasing your commitment to environmental stewardship and social impact.



Future-Proof Your Business

Evolve with climate impact in mind. Integrate climate solutions into your operations to de-risk investment and transform for the new economy.



Strategic Partnerships & Networking

Engage with leading public and private sector partners, fostering collaborations that amplify your impact on global sustainability efforts.



Track Record

6,000+ Climate-Positive Ventures Supported

By 2030, our goal is to scale an additional 5,000 innovative ventures that offer sustainable solutions across various sectors, contributing significantly to global climate action.

Leveraging Our Global Reach & Impact

We have successfully partnered with over 100 organisations and corporate value chains at different levels and across multiple continents, driving transformative change in industries ranging from manufacturing to agriculture.



Success Story: Climate KIC x Salesforce

In 2025, in collaboration with the Salesforce Foundation, Climate KIC launched an ambitious ecosystem-building initiative designed to empower entrepreneurial support organisations (ESOs) and start-ups in London and Ireland.

This programme equipped participants with the tools, methodologies, and mindsets and enabled AI - including our climate impact measurement. The ecosystem players worked together over the course of 7 months to identify local challenges

20
start-ups
& ESOs

8
workshops
offered

3
challenges
defined

Our Corporate Partnerships

ERGO

Munich RE

BANK OF AMERICA

IKEA

IKEA Foundation

amazon

salesforce

Google

DANONE

FedEx

Our Open Innovation Approach

Prioritise and Cluster Private Interests

We align private sector interests around specific value chains to create a focused and effective approach to innovation and problem-solving.

Define Thematic Challenges

We develop and define thematic challenges based on priorities from both public and private sectors to address critical and emerging climate issues comprehensively.

Launch Calls & Engage Key Entities

We prepare and engage entrepreneurship support organisations and key public and private entities to pilot and fund initiatives, ensuring the successful scaling of impactful climate-positive solutions.

For more information, please contact:

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