Appendix A: Response Template

## Information About Your Organisation

|  |  |
| --- | --- |
| **Legal Entity Name** | […] |
| **Registered Address** | […] |
| **Website** | […] |
| **Details of Main Contact** | […] |
| **Names and Roles of People Involved in the EOI** | […] |

## Instructions

Below are 6 questions which you are asked to respond to. While none of the individual questions has a word limit, the extent of your entire response is restricted to 3 pages of single-spaced text (10 pt), including all graphics, diagrams, and tables. The submission of appendices is discouraged.

## Questions

1. ***Vision:*** *What is your vision for the partnership?*

[…]

1. ***Fit:*** *What positions your organisation uniquely for a partnership with EIT Climate-KIC in the entrepreneurial investment space?*

[…]

1. ***Strategy:*** *What is the overall approach with which you propose we pursue this vision?*

[…]

1. ***Delivery:*** *What are the cornerstones of an implementation roadmap? Please specify high-level work packages, roles and responsibilities, and timelines (all indicative).*

[…]

1. ***Resourcing:*** *What resources—financial, human, IP, etc—are required to deliver on your vision and what is your high-level proposal for who provides and/or funds these resources?*

[…]

1. ***Commercial Model:*** *What is the cost model behind your proposed strategy? What is the revenue model and how would the financial benefits from the partnership be distributed between your organisation and EIT Climate-KIC?*

[…]